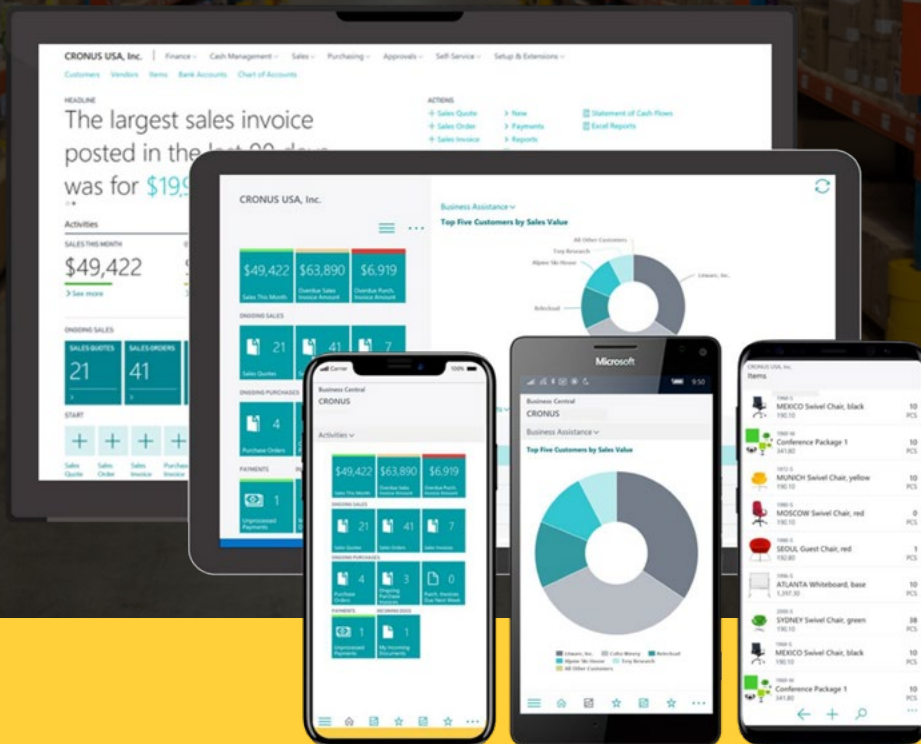


# Microsoft Dynamics for Food & Drinks

An all in one solution to manage Finance, Supply Chain, Export, Buying, Rebates, Cash & Carry and Delivered Operations for Food and Drinks companies



**Get up and running quickly**  
Feel confident from the start with a familiar, role-relevant user experience.



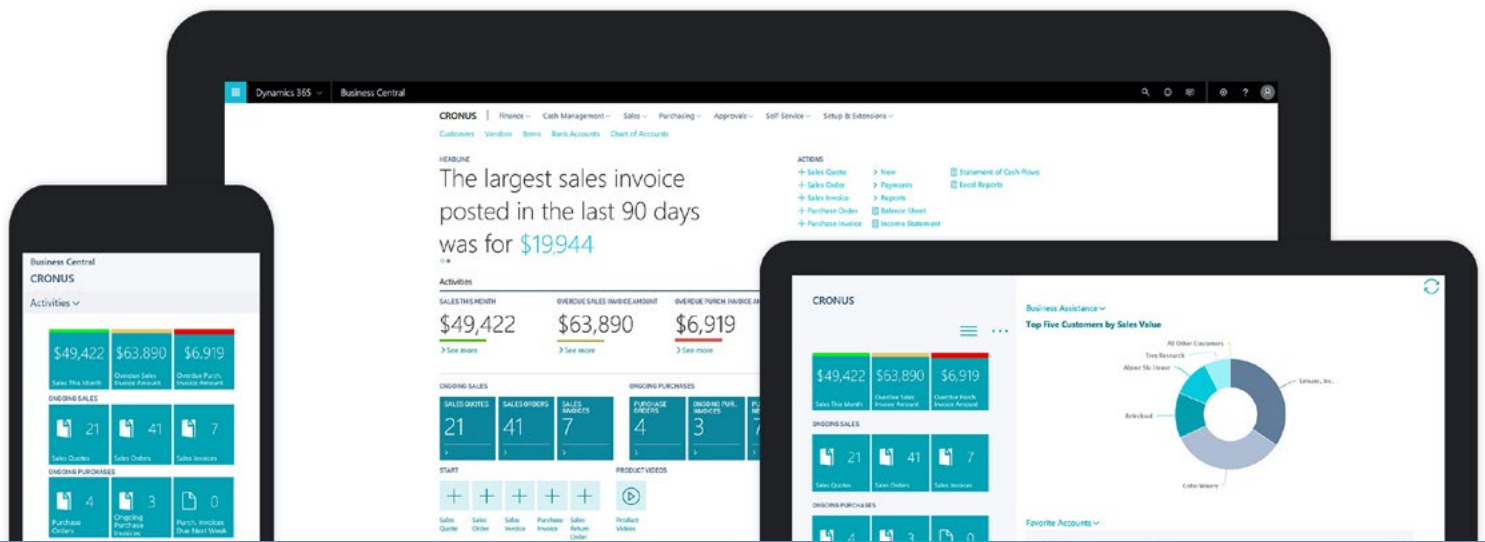
**Help reduce risk**  
Rely on a flexible and trusted Microsoft platform that spans your entire IT ecosystem.



**Do business anywhere**  
Stay connected and productive on the go.



**Grow efficiently**  
Help reduce your IT costs, and easily scale up or down with the Microsoft Cloud.



Dynamics 365 is a modern business platform that makes it easy to tailor and extend the application to meet the unique requirements of your business. The powerful and extensive ecosystem ensures that the users get a system which can grow with their operations and cover all aspects of it. We have successfully extended the capabilities of Dynamics 365 to meet the needs of Wholesale, Retail, Ecommerce & FMCG companies -



## Why Dynamics

- Reliable Platform from Microsoft with a global network of Partners to support
- Successfully implemented in many FMCG companies.
- Approach to provide one integrated solution for all business requirements
- Unmatched value and TCO advantage
- Analytics for everyone

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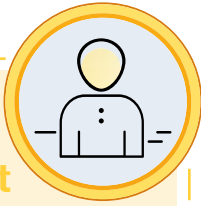
“Microsoft Dynamics is our main back office system for Retail, Wholesale & Online businesses for many years now. The Platform has given us the operational efficiency and transparency to meet the business objectives”

**Julian Holt, Group Operations Director, The Fragrance Shop**

# Dive into the capabilities

Microsoft Dynamics brings together business applications, data, documents and devices for FMCG businesses. A business solution putting your people at the centre, helping them make the most of their time.

## Product Management



- Multiple Codes for Products
- Multiple Barcodes, Pack sizes
- Product Category/Product Attributes
- Size & Colour Variants
- Alcohol %
- Duty Calculation
- Catalogue Management

## Smart Buying



- Multiple Suppliers Per Product
- Supplier List & Offer Price
- Supplier Lead Time
- Rebate Management
- Suggested Qty To Order
- Out of Stock Reports
- Quote to Order Process
- Consolidate Direct Orders

## Sales Order



- Customers Setup
- Quotes & Order Management
- Export Orders
- Advance Payments
- Margin Threshold
- Channel Wise Sales Price
- Promotions Management
- APP for Order Capturing

## Manufacturing



- Bill of Material
- Route Management
- Production Costing
- Capacity Planning
- Quality Measures
- Quality Release
- Batch Traceability

## Warehouse & Stock



- Multi-Locations & Bins
- Receipting & Picking
- Internal Movements
- Barcode Scanning
- Stock Count
- Stock Reservation
- Reorder, Min Stock Levels

## Transport Management



- Transport Planning
- Receipt Booking in
- Despatch Planning
- Route Manifest Printing
- Collection Tasks for Vans
- Delivery APP/Fleet Management
- Courier Integration

## Financial Accounting



- Complete Accounting
- Compliance, VAT
- Payable / Receivables
- Cash Management
- Multi-Companies
- Multi-Currency
- Reporting

## Web Integration



- Amazon, eBay Integration
- Magento, Shopify Integration
- Pick Pack & Despatch
- Stock & Price Update
- Order Polling
- Shipping Integration

## Cash & Carry



- Integrated Till Software
- Central Cash System
- Credit Control
- Special Pricing
- Direct Delivery Customers
- Delivery Route Management





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“Before using Microsoft Dynamics we were using separate systems to manage Website Integration, Product Information and Warehouse Management. Robosol implemented Microsoft Dynamics which provided us an integrated environment for managing all back office operations more efficiently.”

**Leading Amazon Retailer & Distributor**

“

## Robosol – Your ideal Microsoft Partner

- **20+ Years** of experience in ERP
- Worked with over **200 Customers**
- Microsoft Certified Team of Dynamics, .net, SQL and SharePoint Developers
- More value for your investment
- Expertise in Wholesale, Manufacturing, FMCG and Retail
- Reliable & Quick Support



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Gold Enterprise Resource Planning